



**REFORMED CHURCH UNIVERSITY**

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**FACULTY OF COMMERCE**

**BACHELOR OF COMMERCE HONOURS DEGREE IN  
LOGISTICS AND SUPPLY CHAIN MANAGEMENT**

**PRINCIPLES OF PROCUREMENT**

**HLSM 116**

**PART 1 SEMESTER 2**

**TOTAL MARKS [100]**

**DATE: APRIL 2024**

**Time: 3 Hours**

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**INSTRUCTIONS**

1. This paper has *six (6)* questions
2. Answer question *one (1)* and *any* other *three (3)*
3. Each question carries *25 marks*
4. Start each question on a new page

1. Explain the steps involved in the procurement process highlighting their significance. [25]
2. Discuss any five notable changes to Procurement responsibility that has awarded it a strategic position in business decision making process in the New Millennium. [25]
3. Explain any five ethical behaviours expected of a Procurement profession. [25]
4. Discuss the concept of Total Cost of Ownership (TCO) and explain its relevance in procurement decision-making. [25]
5. 'Procurement can be used as a strategy to achieve competitive advantage in supply chain operations'. Discuss this assertion. [25]
6. Examine any 5 challenges that are faced in procurement practice in Zimbabwe and proffer solutions. [25]

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**END OF PAPER**

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