



**REFORMED CHURCH UNIVERSITY**

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**FACULTY OF COMMERCE**

**BACHELOR OF COMMERCE HONOURS DEGREE IN BUSINESS  
MANAGEMENT**

**PRINCIPLES OF MANAGEMENT**

**HBUM 111**

**PART 1 SEMESTER 1**

**Total Marks [100]**

**DATE: FEBRUARY 2023**

**Time: 3 Hours**

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**INSTRUCTIONS**

1. This paper has ***six (6)*** questions
2. Answer question ***one (1)*** and ***any*** other ***three (3)***
3. Each question carries ***25 marks***
4. Start each question on a new page

1. Explain any 5 functions of a Manager in an organization of your choice. (25)

1) Explain the meaning of the following terms as used in management:

(a) Organizing (5 Marks)

(b) Directing (5 Marks)

(c) Budgeting (5 Marks)

(d) Controlling (5 Marks)

(e) Staffing (5 Marks)

3. Citing examples discuss the merits and demerits of autocratic leadership style. (25)

4. Evaluate Henry Fayol's contribution to the discipline of management. (25)

5. (a) Explain the meaning of the term planning as used in Management. (25)

(b) Examine the importance of planning in an organisation of your choice. (25)

6. Examine the relevance of Maslow's Hierarchy of needs in understanding employee Motivation. (25)

*End of Paper*