

FACULTY OF COMMERCE

BACHELOR OF COMMERCE HONOURS DEGREE IN LOGISTICS AND SUPPLY CHAIN MANAGEMENT

PRINCIPLES OF MANAGEMENT

HLSM 111

PART 1 SEMESTER 1

TOTAL MARKS [100]

DATE: JULY 2023

Time: 3 Hours

INSTRUCTIONS

- 1. This paper has six (6) questions
- 2. Answer question one (1) and any other three (3)
- 3. Each question carries 25 marks
- 4. Start each question on a new page

- 1. 'Managers do more than administering their staff all day'. Evaluate this assertion. (25)
- 2. Citing practical examples, show how managers make use of PESTEL as a tool to identify major opportunities and threats to adjust their firms' strategies accordingly. (25)
- 3. Citing practical examples explain any five sources of power managers' use. (25)
- 4. Examine the efficacy of the Frederick Herzberg's motivation-hygiene theory to modern management. (25)
- 5. Discuss the challenges being faced by managers in executing management roles. (25)
- 6. Controlling, organising and leading without planning is a waste of time, resources and money. Discuss. (25)

End of Paper