



**REFORMED CHURCH UNIVERSITY**

---

**FACULTY OF COMMERCE**

**BACHELOR OF COMMERCE HONOURS DEGREE IN LOGISTICS AND  
SUPPLY CHAIN MANAGEMENT**

**PRINCIPLES OF PROCUREMENT**

**HLSM 116**

**PART 1 SEMESTER 2 EXAMINATION**

**TOTAL MARKS [100]**

**DATE: JULY 2022**

**TIME: 3 HOURS**

---

**INSTRUCTIONS**

1. This paper has *six (6)* questions
2. Answer question *one (1)* and *any* other **three (3)**
3. Each question carries *25 marks*
4. Start each question on a new page

1. Examine the tasks involved in the procurement cycle in an organization of your choice. (25)

2. Discuss the following procurement terms:

- a) Monopoly (9 marks)
- b) Oligopoly (8 marks)
- c) Monopsony (8 marks)

3. Citing examples from the Zimbabwean context, differentiate public procurement from private procurement. (25)

4. Discuss PESTLE analysis when analyzing your external environment. (25)

5. Analyze the merits and demerits of outsourcing as an aspect of procurement. (25)

6. Examine the following technological terms:

- a) RFID (5 marks)
- b) EDI (5 marks)
- c) CEPOS (5 marks)
- d) E-procurement (5 marks)
- e) E-Auction (5 marks)

***End of Paper***