

FACULTY OF COMMERCE

Bachelor of Commerce Honours Degree in Logistics and Supply Chain Management

Electronic Commerce (e-commerce)

HSLM 214

Part 2 Semester 1 Examination

Total Marks [100]

Date: July 2021

Time: 3 Hours

INSTRUCTIONS

- 1. This paper has six (6) questions
- 2. Answer question one (1) and any other three (3)
- 3. Each question carries 25 marks
- 4. Start each question on a new page

- 1. Assess **five** unique characteristics of E-commerce which enhance competitiveness for Zimbabwean companies. (25)
- 2. Examine five benefits of E-Commerce in modern day business practices.

(25)

- 3. Examine any four strategies that can be used for e- Marketing. (25)
- 4. Discuss factors that influence the success of E- Commerce, clearly indicating contribution of each factor to business performance. (25)
- 5. Examine **five** E- Commerce Categories, giving relevant examples applicable to each category. (25)
- 6. Assess E- Commerce platforms for facilitating business practices in Zimbabwe. (25)

End of paper