



REFORMED CHURCH UNIVERSITY

FACULTY OF COMMERCE

**BACHELOR OF COMMERCE HONOURS DEGREE IN
LOGISTICS AND SUPPLY CHAIN MANAGEMENT**

GLOBAL SOURCING

HLSM 422

PART 4 SEMESTER 1

TOTAL MARKS [100]

DATE: JUNE 2023

Time: 3 Hours

INSTRUCTIONS

1. This paper has *six (6)* questions
2. Answer question *one (1)* and *any* other *three (3)*
3. Each question carries *25 marks*
4. Start each question on a new page

1. Discuss the global supply contract terms and clauses that a company can use to manage the risks identified for low-cost country sourcing. [25]
2. Comment on the assertion that successful firms have good sourcing plans. [25]
3. Explain at least five key criteria that are used in selecting an international supplier of high value capital goods. [25]
4. Citing relevant examples, examine any 5 challenges faced by global sourcing. [25]
5. 'Procurement strategies must demonstrate a global scope in their orientation'. Discuss this assertion citing relevant examples. [25]
6. Examine the international buyers' and suppliers' responsibilities and duties under various the global sourcing contracts terms. [25Marks]

End of paper