



**REFORMED CHURCH UNIVERSITY**

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**FACULTY OF COMMERCE**

**Bachelor of Commerce Honours Degree in Human Resources,  
Industrial and Labour Relations Management**

**Introduction to Psychology**

**HHRM 122**

**Part 1 Semester 1 Examination**

**Total Marks [100]**

Date: January 2022

Time: 3 Hours

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**INSTRUCTIONS**

1. This paper has *six (6)* questions
2. Answer question *one (1)* and *any* other *three (3)*
3. Each question carries *25 marks*
4. Start each question on a new page

1. Evaluate the applicability Maslow's theory in employee motivation. (25)
2. Justify the usefulness of cognitive theory to HR practice, citing relevant examples. (25)
3. Compare and contrast any two cognitive theories. (25)
4. Discuss the assertion that every HR personnel needs knowledge of Psychology to be effective. (25)
5. Assess the effects of intrinsic and extrinsic motivation to performance. (25)
6. Discuss 5 domains that can be used to define human personality, citing relevant examples. (25)

*End of Paper*