



REFORMED CHURCH UNIVERSITY

FACULTY OF COMMERCE

**BACHELOR OF COMMERCE HONOURS DEGREE IN HUMAN
RESOURCES, INDUSTRIAL AND LABOUR RELATIONS
MANAGEMENT**

INTRODUCTION TO PSYCHOLOGY

HHRM 122

PART 1 SEMESTER 1 EXAMINATION

TOTAL MARKS [100]

DATE: DECEMBER 2023

Time: 3 Hours

INSTRUCTIONS

1. This paper has *six (6)* questions
2. Answer question *one (1)* and *any* other *three (3)*
3. Each question carries *25 marks*
4. Start each question on a new page

1. Discuss why the environment is important in shaping human behaviour. (25)
2. Distinguish between the psychoanalytic theory and psychosocial theory. (25)
3. 'All behaviour is learnt' Discuss this assertion. (25)
4. Explain the coping strategies you would recommend for a person suffering from self-stigma. (25)
5. Evaluate Freud's psychodynamic theory with reference to the development of personality among people. (25)
6. Evaluate the applicability of Erick Erikson's psychosocial theory in today's world. (25)

END OF PAPER