

FACULTY OF COMMERCE

PRINCIPLES OF MANAGEMENT

HPAD 124\HBUM 111\HLSM 111\HHRM 125\HMKT 104\HACC 114\HPMG 113\HBAF 104\HEBD 114\HRDM 104

PART 1 SEMESTER 1

Total Marks [100]

DATE: December, 2024

Time: 3 Hours

INSTRUCTIONS

- 1. This paper has six (6) questions
- 2. Answer question one (1) and any other three (3)
- 3. Each question carries 25 marks
- 4. Start each question on a new page

- 1. Examine the key functions of a manager as proposed by Henry Mintzburg, citing relevant examples. (25)
- 2. Controlling, organising and leading without planning is a waste of time, resources and money. Discuss. (25)
- 3. Explain any four leadership styles in management and ascertain their effects on an Organization's performance. (25)
- 4. Citing relevant examples, examine how managers can effectively lead and coordinate remote teams. (25)
- 5. Explain the meaning of the following terms as used in management:

(a) Organizing	(5 Marks)
(b) Directing	(5 Marks)
(c) Budgeting	(5 Marks)
(d) Controlling	(5 Marks)
(e) Staffing	(5 Marks)

6. Citing relevant examples, evaluate motivation as an essential element of management. (25)

END OF PAPER