



REFORMED CHURCH UNIVERSITY

FACULTY OF COMMERCE

**BACHELOR OF COMMERCE HONOURS DEGREE IN LOGISTICS
AND SUPPLY CHAIN MANAGEMENT**

PRINCIPLES OF MANAGEMENT

HLSM III

PART 1 SEMESTER 1 EXAMINATION

TOTAL MARKS [100]

DATE: JULY 2022

TIME: 3 HOURS

INSTRUCTIONS

1. This paper has *six (6)* questions
2. Answer question *one (1)* and *any* other **three (3)**
3. Each question carries *25 marks*
4. Start each question on a new page

1. Explain the four major functions of management giving practical examples. [25 Marks]
2. Examine the roles of a manager according to Henry Mintzberg. [25 Marks]
3. Evaluate the contribution of Henri Fayol to the discipline of Management. [25 Marks]
4. With aid of examples, explain the three essential skills needed in a manager for effectiveness and efficiency. [25 Marks]
5. Citing one motivational theory that you have learnt, illustrate its importance in an organization. [25 Marks]
6. 'Organizations that do not plan are bound to fail in their operations.' Examine the concept of planning clearly showing how planning is essential in organizations. [25 Marks]

End of Paper